

# State of Manufacturing 2012

Seattle Port Commission

April 24, 2012



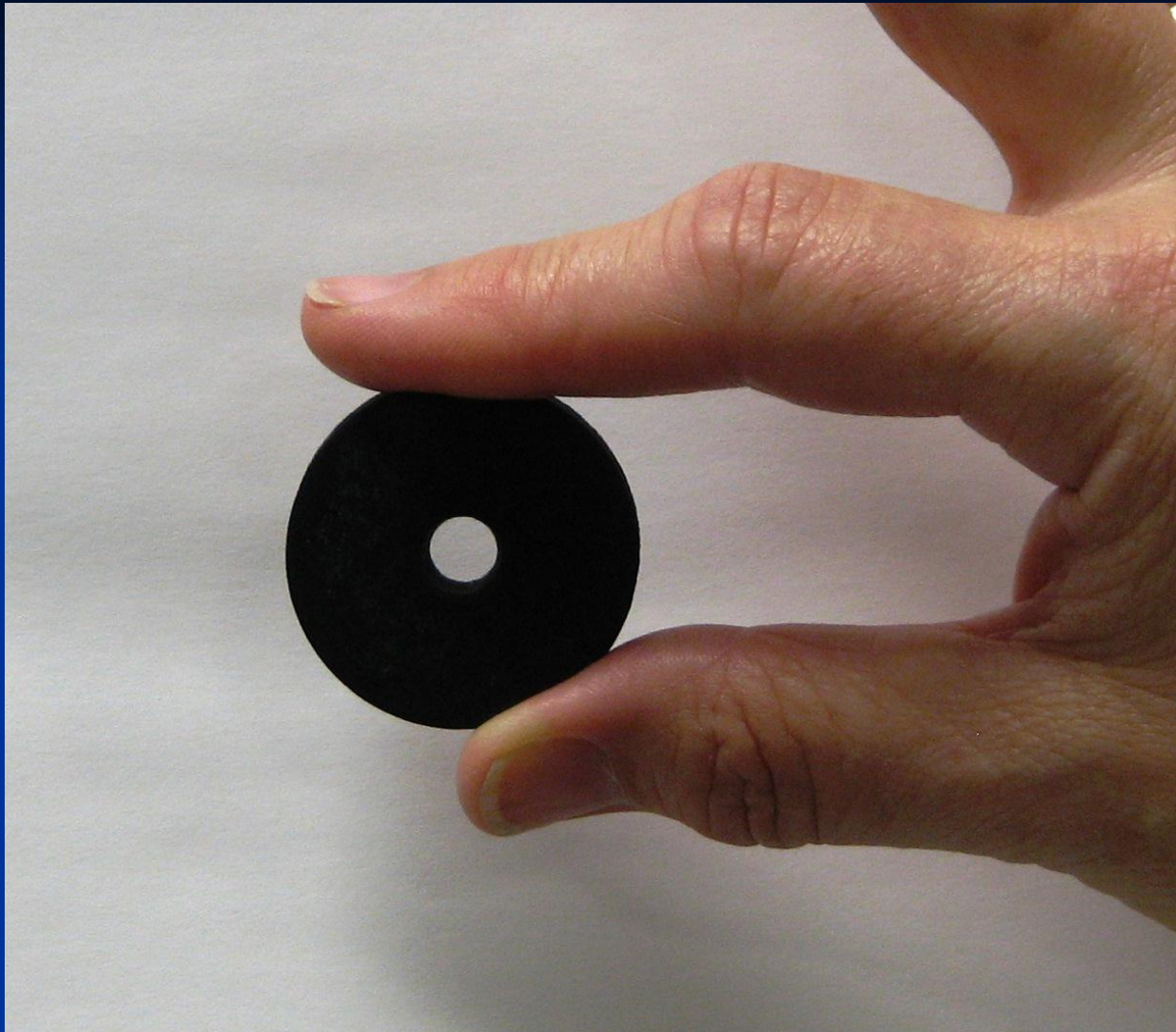
MANUFACTURING INDUSTRIAL COUNCIL





# The Mystery of the \$35,000 Radiator Valves





**The Gardico Solution: \$50 in Gaskets**



*From 1994 through 2008*

# **An A- In Manufacturing**

*From 1994 through 2008*

➤ **State Retained 94% of Its  
Manufacturing Job Base**

➤ **Revenues Grew Faster Than the  
Overall Economy -**

*129% to \$132 Billion vs. 121%*

# **Metal Fabricators & Machine Makers**

- **239% Revenue Growth to \$9+ Billion**
- **33% Job Growth to 36K (29%)**
- **Bigger Than Hollywood**
  - **Bigger Than the NFL**
  - **Equals 70 NBA Teams**

# **NW Strategic Assets**

**Capital Goods:**

**Airplanes, Trucks, Boats, Metal Trades**

**Construction**

**Renewables: Timber, Agriculture, Seafood**

**Alaska, Western Canada, Asia**

**Marine Cargo & Logistics**

**Oil & Natural Gas**



# World Not Flat









# The Great 21<sup>st</sup> Century Fish Net Boom



**Fish Net Sales +1048% to \$176 M from 1998-2008**

# History of Innovation



Thea & Andrew Foss

1889









William Pigott

1905















737 =

81% Output

# 2012 Challenges





**Stormwater Crapshoot**

# Ingraham High School Rocket Club





## Value All Post-Secondary

➤ 27% of Certificate Grads  
Out Earn College Grads



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